

## **Xurpas revenues surge 84%, surpassing the ₱0.50 billion mark**

Technology company Xurpas Inc. reported an 84% increase in revenues, breaching half a billion pesos for the first time. The firm's **9M2015 revenues** reached new highs at ₱508.65 million versus ₱276.10 million the previous year. Mobile consumer services continued to contribute the lion's share of revenues, jumping 66% year-on-year.

Xurpas' gross profit increased by 74% to ₱333.93 million from ₱191.99 million the previous year, while maintaining strong gross profit margin levels at 66%. Notwithstanding non-recurring expenses from aggressive acquisitions and investments during the period, Xurpas' operating income soared by 35% to ₱239.06 million **as of 3Q2015** versus ₱177.42 million **for the same period in 2014**. Operating margin remained very robust at 47%. **For the first nine months of 2015**, net income improved by 10% to ₱162.38 million versus ₱147.49 million **in 2014**; this despite the Company booking higher income tax provisions due to the expiration of its income tax holiday in July 2014. Net income margin remains strong at 32%. Stripping out the effect of one-time charges—primarily professional and legal fees, and organizational build-up of the parent company and its subsidiaries—core net income increased by 17% from the previous year.

In the third quarter of 2015, Xurpas announced key strategic investments and initiatives. In July, it launched Xeleb Inc., the country's first celebrity-based mobile game company. In September, the company acquired 51% of Yondu Inc., a wholly-owned subsidiary of Globe Telecom Inc., and one of the biggest mobile players in the market by revenue. In the same quarter, subsidiary Storm Benefits entered into an agreement with Bank of the Philippine Islands (BPI) to launch a benefits platform for their 15,000 employees. Enterprise subsidiary Seer also closed a major contract with listed company Energy Development Corporation.

"We continue to lay the groundwork for our long-term vision to be the leading e-commerce company for emerging markets," said Nix Nolloedo, Chairman and CEO of Xurpas Inc.